

# Corporate Information



# Company Outline



<b>Name</b>	Mitsubishi Corporation RtM Japan Ltd.
<b>Head Office</b>	7-2, Marunouchi 2-chome, Chiyoda-ku, Tokyo 100-7027, Japan
<b>Major Shareholde</b>	Mitsubishi Corporation (100%)



Established  
January 25,

**1947**



Capital

¥ **3.1** billion  
¥3,143,062,500



Sales

¥ **307.5** billion  
(fiscal year ending March 2022)



Employees

**276**  
(as of April 1, 2022)

# Philosophy and Principles

As a 100% subsidiary of Mitsubishi Corporation, we engage in fair, sound business practices based on our Philosophy and Principles—including the Three Corporate Principles (“Sankoryo”) that have served as the corporate Credo of Mitsubishi Corporation since its founding. To realize our Philosophy and Principles, we have established Corporate Action Guidelines to guide our corporate conduct, and a Code of Conduct for Corporate Officers which sets forth rules to be followed by every employee.

## Philosophy and Principles

### Vision

#### The RtMJ Vision

As a comprehensive metal resources trading company, we seek to achieve sustained growth while earning the trust of society, by anticipating economic growth as well as changes and progress in industry, both in Japan and other nations.

### Mission

#### The RtMJ Mission

In carrying out our trading activities globally, our mission is to contribute to society through provision of high-quality services overcoming time and space, and through stable provision of the metal resources and materials needed by our customers and business partners.

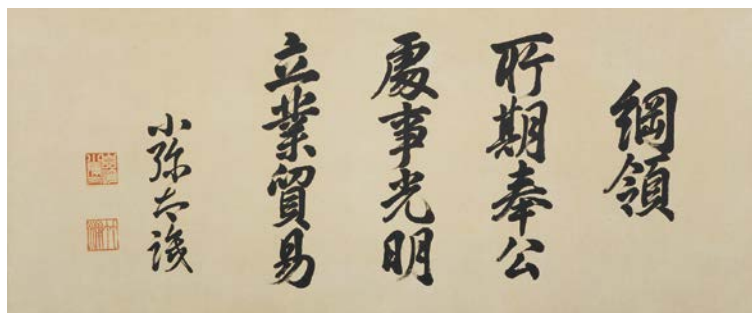
### Value

#### The RtMJ Values and Action Guidelines

As a member of the Mitsubishi Corporation Group, our activities are guided by the Three Corporate Principles of Mitsubishi Corporation, which we have adopted as our corporate credo.

#### Three Corporate Principles

The Three Corporate Principles (“Sankoryo”) of the Mitsubishi Group were formulated in 1934 as Action Guidelines of the former Mitsubishi Trading Company, based on the 1920 teachings of Koyata Iwasaki, the fourth President of Mitsubishi. The same spirit and values remain alive today, having been passed down through a history of more than 150 years, and guide the activities of the Mitsubishi Group.



The Sankoryo of Koyata Iwasaki

#### Corporate Responsibility to Society “Shoki Hoko”

##### Resolve to contribute to society

Strive to enrich Society, both materially and spiritually, while contributing towards the preservation of the global environment.

#### Integrity and Fairness “Shoji Komei”

##### Insist on fairness and integrity

Maintain principles of transparency and openness conducting business with integrity and fairness.

#### International Understanding through Trade “Ritsugyo Boeki”

##### Be globally minded

Expand business, based on an all encompassing global perspective.

(The modern day interpretation of the Three Corporate Principles, as agreed on at the Mitsubishi Kinyokai meeting of the companies that constitute the so-called Mitsubishi group in January 2001.)

# History



## History(After Mitsubishi Corporation RtM Japan)

<b>Apr. 2013</b>	Our company's name was changed to "Mitsubishi Corporation RtM Japan Ltd." with the transfer of the Mitsubishi Corporation's metal resources trading business through a demerger (absorption-type).
<b>Sep. 2013</b>	Relocated our head office to the JP Tower
<b>Apr. 2014</b>	Opened Kansai branch in Osaka
<b>Apr. 2015</b>	Opened Tohoku branch in Sendai
<b>Feb. 2016</b>	Relocated Nagoya branch to the JR Central Towers
<b>Mar. 2020</b>	Closed Kansai branch in Osaka
<b>Oct. 2021</b>	Closed Nagoya branch in Aichi

## History(Before the establishment of Mitsubishi Corporation RtM Japan in 2013)

<b>Jan. 1947</b>	Kinzoku Shoji K.K. established as a trading company dealing chiefly in nonferrous metals (capital: 180,000 yen; head office, 1-9 Hongo, Bunkyo-ku, Tokyo)
<b>Aug. 1948</b>	Established solid base as a trading company and changed name to Kinsho Trading Co., Ltd
<b>Nov. 1960</b>	Merged with Mataichi Co., Ltd., fiber trading company in Osaka, and changed name to Kinsho Mataichi Corporation
<b>Oct. 1961</b>	Listed on first sections of Tokyo and Osaka Stock Exchanges
<b>Apr. 1999</b>	Company name changed to Kinsho Corporation
<b>Nov. 2000</b>	Obtained ISO14001 certification, the international standard for environmental management systems
<b>Aug. 2006</b>	Allocated new shares to Mitsubishi Corporation, becoming its subsidiary, increasing capital to 3,143,062,500 yen
<b>May. 2007</b>	Took over a part of the business of a subsidiary of Mitsubishi Corporation(MC Non-Ferrous Metal Products Co., Ltd.)
<b>Mar. 2008</b>	Became a wholly owned subsidiary of Mitsubishi Corporation
<b>Apr. 2009</b>	Company name changed to Mitsubishi Corporation Unimetals Ltd.
<b>Apr. 2010</b>	Merged with Mitsubishi Shoji Light Metal Sales Corporation

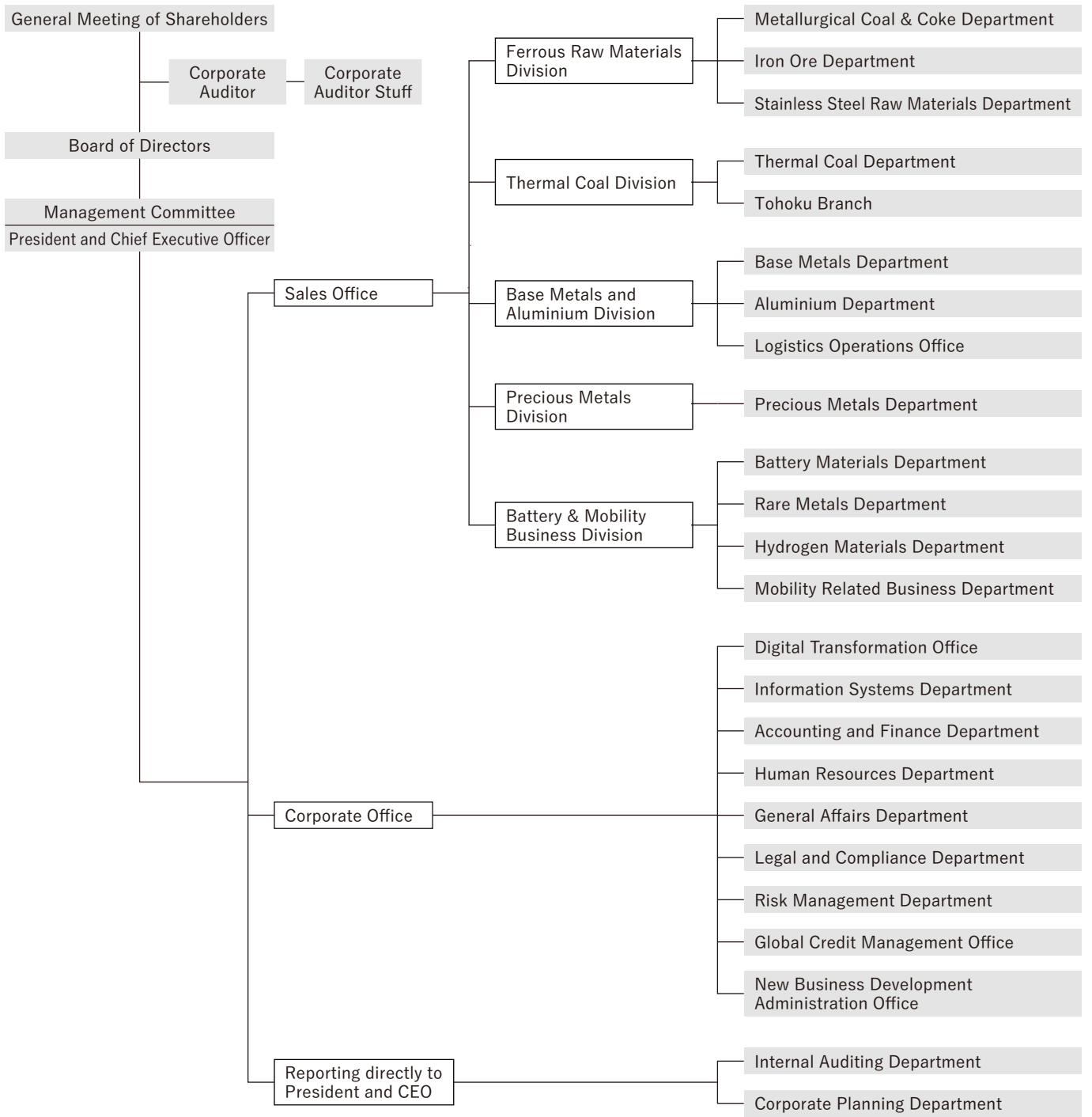
# Corporate Officers



Directors (7)	President	: Yasuhiro Doida	Executive Vice President	: Nobuyuki Ariga
	Representative Director	: Toru Masuda	Director (part time)	: Koichi Seri
	Director (part time)	: Koichiro Takagi	Director (part time)	: Hiroshi Takehisa
	Director (part time)	: Vineet Kohli		
Auditor (1)	Full-time Audit & Supervisory Board Member	: Mitsuru Hiyama		
Executive Officers (8)	Chief Executive Officer	: Yasuhiro Doida	Executive Vice President	: Nobuyuki Ariga
	Senior Executive Officer	: Toru Masuda	Executive Officer	: Kenichi Udagawa
	Executive Officer	: Hideyuki Takemura	Executive Officer	: Hideaki Yamazaki
	Executive Officer	: Kota Ikenishi	Executive Officer	: Shintaro Iwata

# Organization Chart

as of April 1, 2022



# Ferrous Raw Materials Division

## Metallurgical Coal & Coke Department

As the Mitsubishi Corporation RtM Group's base in Japan, the Metallurgical Coal & Coke Department provides information on major markets across the world including Australia, Canada, the U.S.A., Europe, China, India, and Indonesia, imports and sells metallurgical coal, and exports/imports/sells coke. By actively utilizing the global networks of the Mitsubishi Corporation RtM Group and Mitsubishi Corporation Group, we are contributing to the realization of stable and economic raw material procurement for our customers while responding to increasingly diverse and sophisticated needs.

### Main products/business line

Coking coal and thermal coal for iron manufacturers



Mining operations using shovels and trucks



Transport of metallurgical coal by freight car



Coke manufactured by carbonizing metallurgical coal

## Iron Ore Department

As the Japan base of the Mitsubishi Corporation RtM Group, the Iron Ore Department is engaged in sales of iron ore from regions all over the world to blast furnace steel manufacturers in Japan, South Korea, and Taiwan.

It is helping to ensure customers have a long-term stable supply of raw materials, while meeting their increasingly diverse and high-level needs by providing world market information drawing on the Mitsubishi Corporation RtM Group global network, and by making use of the futures functions and bulk carrier procurement functions in the RtM Group headquarters.

### Main products/business line

Iron ore (lump ore, fine ore, pellet, etc.)



Iron ore mine in Chili



Specialized transport train for iron ore in Canada

# Ferrous Raw Materials Division

## Stainless Steel Raw Materials Department

The Stainless Steel Raw Materials Department handles nickel ore, ferronickel, ferrochrome and other stainless steel raw materials, in addition to steelmaking auxiliary materials such as molybdenum and vanadium. These materials supplied reliably to steel companies in Japan and the rest of Asia through good business relationships between the department and excellent suppliers in Japan and overseas.

Stainless steel is a steel alloy made more resistant to corrosion by adding chromium and nickel to the main component, iron. Taking advantage of its features, stainless steel is used as building materials, in railway cars, and in such familiar items as kitchen units and thermos bottles. Chromium and nickel are also used in steel for automotive vehicle bearings, in seamless pipes for oil well casings, and in other special steel, playing an important role in materials supporting industry.

Nickel ore used as a raw material of ferronickel is procured from Southeast Asia and New Caledonia, and is sold to ferronickel manufacturing companies. The department also engages in domestic trading of ferrovanadium and exports it to North and South America, and conducts mainly importing of ferrochrome and molybdenum from South Africa, the Americas, and Europe, handling everything from container cargos to bulk transactions, thereby responding flexibly to the diverse needs of customers and contributing to stable procurement of raw materials. The department also responds flexibly to diverse customer needs and helps ensure stable raw material procurement, primarily in the areas of export trading for ferronickel and import trading for ferrochrome.

### Main products/business line

Ferronickel, nickel ore, ferrochrome, etc.



Ferronickel



Unloading



Bulk carrier



# Thermal Coal Division

## Thermal Coal Department

The Thermal Coal Department handles thermal coal, used mainly as fuel for electric power generation.

Thermal coal is traded by taking maximum advantage of the global networks of the Mitsubishi Corporation RtM Group and the Mitsubishi Corporation, and as the Japan base of the Mitsubishi Corporation RtM Group, the department provides services to meet customers' increasingly diverse and sophisticated needs, such as introducing competitive thermal coal, providing market-related information, and using derivatives to stabilize prices, with the ultimate aim of ensuring stable supply to customers in Japan.

### Main products/business line

Coal (thermal coal)



Port of shipment for  
Australian coal

# Base Metals and Aluminium Division

## Base Metals Department

The Base Metal Department handles copper, lead, zinc, and other raw material concentrates, copper, lead, zinc, tin, and other ingots, and copper products such as copper wire rod, billets, and cakes. Copper, lead, and zinc concentrates are produced from mines in North and South America, Asia, Oceania and elsewhere. The crude ores extracted from mines undergo processes such as grinding (crushing the ores into small pieces) and dressing (adding chemicals and other agents, and stirring to extract the metallic portion), and are shipped on bulk carriers in the form of powder concentrates with higher metal content. Our most important mission is to provide stable supply of raw materials to Japan's smelters and refiners, selling concentrates and other materials from mines in which Mitsubishi Corporation holds equity interest.

Copper ingots have outstanding electrical and thermal conductivity and are highly malleable. After processing into wires, rolled forms, and other products, copper is consumed by the construction, consumer electronics, electric power, automotive and other industries. Through the global Mitsubishi Corporation RtM Group and Mitsubishi Corporation networks, we procure ingots from worldwide suppliers, and supply these products to customers in Asia.

Due to its low melting point, tin is widely used in solder, tin plating, and chemical products. Lead, with its high recycling rate, is used in batteries, inorganic chemicals, and radiation shields. Due to its formation of oxide films, zinc is widely used for protecting iron from corrosion, die casting, and in rolled copper products. Our company handles products from suppliers all over the world, including Japan. For tin ingots, we primarily sell the products of PT Timah in Indonesia, the world's second largest producer of tin.

### Main products/business line

Nickel metal, ferronickel, nickel ore, nickel sulfate, cobalt oxyhydroxide, cobalt metal, cobalt sulfate, etc.



Mines



Shipment



Copper metal ingot1



Copper metal ingot2



Copper wire rods

# Base Metals and Aluminium Division

## Aluminium Department

The Aluminium Department handles aluminium virgin metal, an LME listed product, ingots of various aluminium alloys to meet needs from a diverse range of customers, and the bauxite and alumina which are the raw materials of aluminium metal. Stable procurement is achieved through the global networks of the Mitsubishi Corporation RtM Group and the Mitsubishi Corporation, and we meet a variety of customer needs thanks to a staff well-versed in the market, capable of providing services such as aluminium price hedging functions, and arrangement of transport to the customer's demand location.

Aluminium virgin metal (virgin ingot) is the raw material used to manufacture rolled, extruded, cast, forged, and other aluminium products. It is obtained through electrolysis of alumina refined from bauxite, raising the purity of the resulting aluminium to 99.70% or higher. For customers in Japan and the rest of Asia, we import and sell aluminium virgin metal from aluminium refineries throughout the world including Australia, the Middle East, Russia, and India. We also propose optimal supply sources to meet customer needs for stable supply and high quality in areas such as the aluminium alloy material for automobile parts such as aluminium wheels, and the aluminium slabs and billets that are the raw material for rolling and extrusion manufacturing.

### Main products/business line

Primary aluminum (P1020 Additionally, high purity goods) / Primary aluminum alloy (A356 6063 Billet, etc)



Primary aluminum



Primary aluminum



Aluminium wheels are a major application



Aluminium cans are a major application



Trading by floor traders on the traditional LME



Mined bauxite

## Logistics Operations Office

The Logistics Operations Office is an organization that supports the Base Metals and Aluminium Division in its high added-value sales transactions matched to diverse customer needs by supporting the front office and providing cross-organizational delivery and settlement services.

# Precious Metals Division

## Precious Metals Department

The Precious Metals Department, with main bases in Singapore, Tokyo, New York, London, and Shanghai, operates round the clock, procuring precious metal ingots from producers and others based on long-term contracts, for stable supply to customers around the world. It also supports a variety of transaction forms including average-price/long-term fixed price contracts and lease contracts, and provides a wide range of market information drawing on the Mitsubishi Corporation RtM Group and Mitsubishi Corporation global network.

As the Japan base of the Mitsubishi Corporation RtM Group, we do business primarily with customers in markets such as Japan, Southeast Asia, and China. Due to recent increases and greater volatility of market prices, we also provide increasingly-necessary risk management techniques in line with customer needs.

### Main products/business line

Gold, silver, PGM (platinum, palladium, iridium, ruthenium, and rhodium)

Examples of main industrial uses

Gold: Electronic parts and materials, dental materials

Silver: Solar panels, photosensitive materials

PGM: Automobile exhaust gas purification catalyst, electronic parts and materials, catalysts for making chemical products, dental materials

The following are examples of final products using precious metals:



Smartphones



Hard disks



Solar panels

# Battery & Mobility Business Division



## Battery Materials Department

Demand for nickel, lithium, and cobalt is expected to grow significantly in the future as these serve as the main raw materials for the lithium-ion batteries needed to power the fleet of electric vehicles that is expected to grow rapidly in moving toward a carbon-neutral society. The Battery Materials Department supplies these raw materials to our global customers and is working to develop numerous new projects to ensure more stable supply in the future.

## Rare Metals Department

Rare metals and rare earths are the raw materials for permanent magnets indispensable for electric vehicles, SAW filters essential for smartphones, abrasives for semiconductor manufacturing and other components that are crucial for achieving a carbon-neutral society and the further development of digital society. The Rare Metals Department works to provide a stable supply of these rare metals and rare earths to our customers.

## Hydrogen Materials Department

Developing the hydrogen industry is expected to be crucial for achieving a carbon-neutral society. The Hydrogen Materials Department has started supplying core components for the fuel cells and hydrogen production equipment at the heart of the hydrogen industry to customers all over the world, and we are working to develop numerous new projects to support more stable supply moving forward.

## Mobility Related Business Department

The mobility industry is seeing a rapid increase in the need for vehicle weight reductions, the development of electric vehicles, and the recycling of raw materials used in order to achieve a carbon-neutral society. The Mobility Related Business Department, together with partners, manufactures, sells, and recycles aluminium parts for the mobility industry that are indispensable for meeting these needs. By leveraging the Mitsubishi Corporation RtM Group's global industrial network to capture the industry's most advanced needs and developing this aluminium mobility component business, we will contribute to the further development of the mobility industry as a whole and the realization of a carbon-neutral society.

# Global Network



## Japan

Head Office	7-2, Marunouchi 2-chome, Chiyoda-ku, Tokyo 100-7027, Japan
Tohoku Branch	6-1, Kokubuncho 3-chome, Aoba-ku, Sendai-shi, Miyagi 980-8571, Japan

## The Overseas Network

