

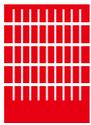
# Corporate Information



# Company Outline



<b>Name</b>	Mitsubishi Corporation RtM Japan Ltd.
<b>Head Office</b>	7-2, Marunouchi 2-chome, Chiyoda-ku, Tokyo 100-7027, Japan
<b>Major Shareholde</b>	Mitsubishi Corporation (100%)



Established  
January 25,

**1947**



Capital

¥ **3.1** billion  
¥3,143,062,500



Sales

¥ **163** billion  
(fiscal year ending March 2024)



Employees

**284**  
(as of April 1, 2024)

# Philosophy and Principles

As a 100% subsidiary of Mitsubishi Corporation, we engage in fair, sound business practices based on our Philosophy and Principles—including the Three Corporate Principles (“Sankoryo”) that have served as the corporate Credo of Mitsubishi Corporation since its founding. To realize our Philosophy and Principles, we have established Corporate Action Guidelines to guide our corporate conduct, and a Code of Conduct for Corporate Officers which sets forth rules to be followed by every employee.

## Philosophy and Principles

### **Mission**      **Resource to Market**

Become the Foundation of Industries

### **Vision**      **Realize the Maximum Value**

Co-create Value with Partners and Enrich Society

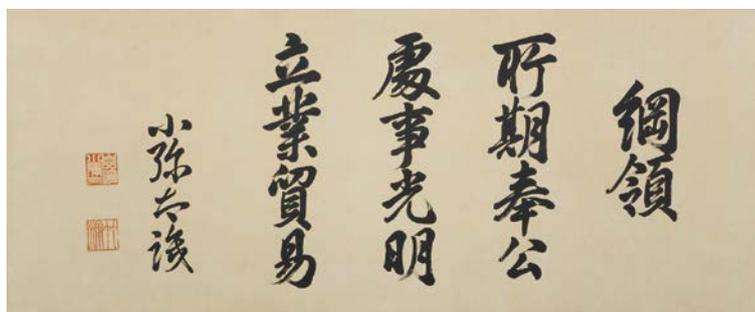
### **Value**      **Represent the Three Corporate Principles of MC**

In addition to the Three Corporate Principles of Mitsubishi Corporation, we adopt the following values as our guiding principles.

- ① Value relationships with people
- ② Have a broad perspective
- ③ Challenge ourselves to reach heights

### **Three Corporate Principles**

The Three Corporate Principles (“Sankoryo”) of the Mitsubishi Group were formulated in 1934 as Action Guidelines of the former Mitsubishi Trading Company, based on the 1920 teachings of Koyata Iwasaki, the fourth President of Mitsubishi. The same spirit and values remain alive today, having been passed down through a history of more than 150 years, and guide the activities of the Mitsubishi Group.



The Sankoryo of Koyata Iwasaki

### **Corporate Responsibility to Society “Shoki Hoko”**

#### **Resolve to contribute to society**

Strive to enrich Society, both materially and spiritually, while contributing towards the preservation of the global environment.

### **Integrity and Fairness “Shoji Komei”**

#### **Insist on fairness and integrity**

Maintain principles of transparency and openness conducting business with integrity and fairness.

### **International Understanding through Trade “Ritsugyo Boeki”**

#### **Be globally minded**

Expand business, based on an all encompassing global perspective.

(The modern day interpretation of the Three Corporate Principles, as agreed on at the Mitsubishi Kinyokai meeting of the companies that constitute the so-called Mitsubishi group in January 2001.)

# History



## History(After Mitsubishi Corporation RtM Japan)

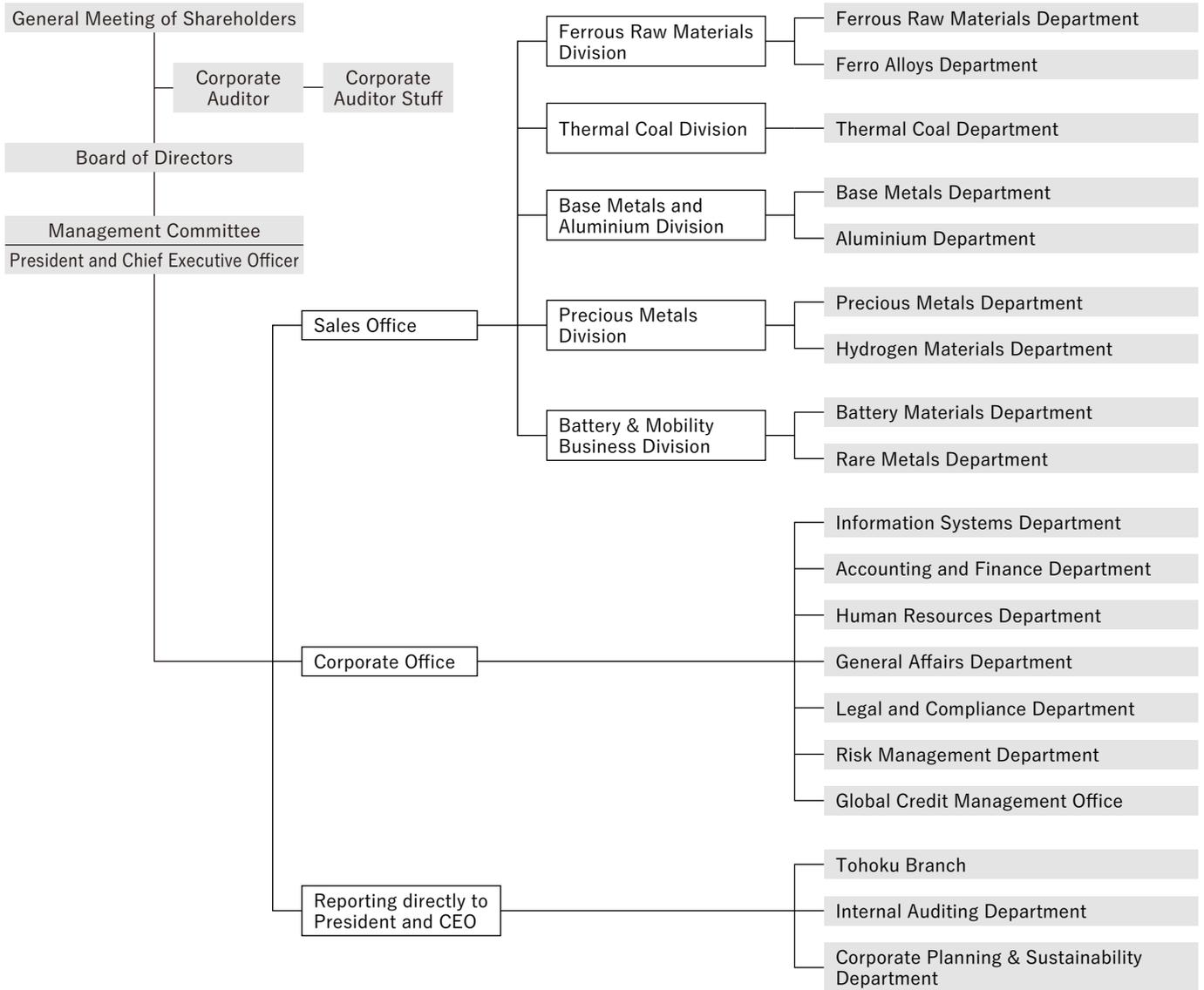
<b>Apr. 2013</b>	Our company's name was changed to "Mitsubishi Corporation RtM Japan Ltd." with the transfer of the Mitsubishi Corporation's metal resources trading business through a demerger (absorption-type).
<b>Sep. 2013</b>	Relocated our head office to the JP Tower
<b>Apr. 2014</b>	Opened Kansai branch in Osaka
<b>Apr. 2015</b>	Opened Tohoku branch in Sendai
<b>Feb. 2016</b>	Relocated Nagoya branch to the JR Central Towers
<b>Mar. 2020</b>	Closed Kansai branch in Osaka
<b>Oct. 2021</b>	Closed Nagoya branch in Aichi

## History(Before the establishment of Mitsubishi Corporation RtM Japan in 2013)

<b>Jan. 1947</b>	Kinzoku Shoji K.K. established as a trading company dealing chiefly in nonferrous metals (capital: 180,000 yen; head office, 1-9 Hongo, Bunkyo-ku, Tokyo)
<b>Aug. 1948</b>	Established solid base as a trading company and changed name to Kinsho Trading Co., Ltd
<b>Nov. 1960</b>	Merged with Mataichi Co., Ltd., fiber trading company in Osaka, and changed name to Kinsho Mataichi Corporation
<b>Oct. 1961</b>	Listed on first sections of Tokyo and Osaka Stock Exchanges
<b>Apr. 1999</b>	Company name changed to Kinsho Corporation
<b>Nov. 2000</b>	Obtained ISO14001 certification, the international standard for environmental management systems
<b>Aug. 2006</b>	Allocated new shares to Mitsubishi Corporation, becoming its subsidiary, increasing capital to 3,143,062,500 yen
<b>May. 2007</b>	Took over a part of the business of a subsidiary of Mitsubishi Corporation(MC Non-Ferrous Metal Products Co., Ltd.)
<b>Mar. 2008</b>	Became a wholly owned subsidiary of Mitsubishi Corporation
<b>Apr. 2009</b>	Company name changed to Mitsubishi Corporation Unimetals Ltd.
<b>Apr. 2010</b>	Merged with Mitsubishi Shoji Light Metal Sales Corporation

# Organization Chart

Update: Apr. 1, 2026



# Ferrous Raw Materials Division

## Ferrous Raw Materials Department

Ferrous Raw Materials Department is composed of two teams, “Metallurgical Coal & Coke Team” and “Iron Ore Team”.

As the Mitsubishi Corporation RtM Group's base in Japan, Metallurgical Coal & Coke Team provides information on major markets across the world including Australia, Canada, the U.S.A., Europe, China, India, and Indonesia, imports and sells metallurgical coal, and exports/imports/sells coke. By actively utilizing the global networks of the Mitsubishi Corporation RtM Group and Mitsubishi Corporation Group, we are contributing to the realization of stable and economic raw material procurement for our customers while responding to increasingly diverse and sophisticated needs.

Iron Ore Team is engaged in sales of iron ore from regions all over the world to blast furnace steel manufacturers in Japan, South Korea, and Taiwan. It is helping to ensure customers have a long-term stable supply of raw materials, while meeting their increasingly diverse and high-level needs by providing world market information drawing on the global network of Mitsubishi Corporation RtM Group and Mitsubishi Corporation Group and by making use of the futures functions and bulk carrier procurement functions in the RtM Group headquarters.

### Main products/business line

Coking coal, thermal coal for iron manufacturers and Iron ore (lump ore, fine ore, pellet, etc.)



Mining operations using shovels and trucks



Transport of metallurgical coal by freight car



Coke manufactured by carbonizing metallurgical coal



Iron ore mine in Chili



Specialized transport train for iron ore in Canada

# Ferrous Raw Materials Division

## Ferro Alloys Department

Our Ferro Alloys Department handles Ferro alloys such as ferrochrome. Through good relationships with first-rate supplies inside and outside Japan, this department offers stable supply to customers all over the world.

Stainless steel is a steel alloy made more resistant to corrosion by adding chromium and nickel to the main component, iron.

Taking advantage of its features, stainless steel is used as building materials, in railway cars, and in such familiar items as kitchen units and thermos bottles.

Chromium and nickel are also used in steel for automotive vehicle bearings, in seamless pipes for oil well casings, and in other special steel, playing an important role in materials supporting industry.

The department also responds flexibly to diverse customer needs and helps ensure stable raw material procurement, primarily in the areas of import trading for ferrochrome and so on.

### Main products/business line

ferrochrome, etc.



Ferrochrome



Unloading



Storage

# Thermal Coal Division

## Thermal Coal Department

The Thermal Coal Department handles thermal coal, used mainly as fuel for electric power generation.

Thermal coal is traded by taking maximum advantage of the global networks of the Mitsubishi Corporation RtM Group and the Mitsubishi Corporation, and as the Japan base of the Mitsubishi Corporation RtM Group, the department provides services to meet customers' increasingly diverse and sophisticated needs, such as introducing competitive thermal coal, providing market-related information, and using derivatives to stabilize prices, with the ultimate aim of ensuring stable supply to customers in Japan.

### Main products/business line

Coal (thermal coal)



Port of shipment for  
Australian coal

# Base Metals and Aluminium Division

## Base Metals Department

The Base Metal Department handles copper, lead, zinc, and other raw material concentrates, copper, lead, tin, and other ingots, and copper products such as copper wire rod, billets, and cakes. Copper, lead, and zinc concentrates are produced from mines in North and South America, Asia, Oceania and elsewhere. The crude ores extracted from mines undergo processes such as grinding (crushing the ores into small pieces) and dressing (adding chemicals and other agents, and stirring to extract the metallic portion), and are shipped on bulk carriers in the form of powder concentrates with higher metal content. We sell concentrates and other materials from mines in which Mitsubishi Corporation holds equity interest.

Copper ingots have outstanding electrical and thermal conductivity and are highly malleable. After processing into wires, rolled forms, and other products, copper is consumed by the construction, consumer electronics, electric power, automotive and other industries. Lead, with its high recycling rate, is used in batteries, inorganic chemicals, and radiation shields, and due to its low melting point, tin is widely used in solder, tin plating, and chemical products. Through the global Mitsubishi Corporation RtM Group and Mitsubishi Corporation networks, we procure ingots from suppliers inside and outside Japan, and supply these products to customers in Asia.

### Main products/business line

Copper concentrate, lead concentrate, zinc concentrate, copper cathode, copper products(wire rod etc.), lead, tin, and other ingots, crude zinc oxide



Mines



Shipment



Copper metal ingot



Copper billet



Copper wire rods

# Base Metals and Aluminium Division

## Aluminium Department

Primary Aluminium ingot is a raw material used to manufacture rolled, extruded, cast, forged, and other aluminium products. Pure aluminium (more than 99.70%) is extracted from alumina, which was refined from bauxite, through smelting process. We purchase primary aluminium ingots from aluminium smelters throughout the world and deliver to customers not only in Japan, but also in Asia region. We also propose optimal supply sources to meet customer needs for stable supply and high quality in areas such as the aluminium alloy material for automobile parts for aluminium wheels and the aluminium slabs and billets that are the raw materials for rolling and extrusion manufacturing.

In the current growing trend toward decarbonization in the global society, the need for recycling used materials and developing new technologies is rapidly increasing in the industrial world. We are developing multangular businesses with partner companies, focusing on recycling and alloy businesses, which are indispensable for meeting the decarbonation need.

The Aluminium Department will continue supply raw materials which are required in Japan and other Asian countries with the function of aluminium price hedging and transportation arrangement to customer's demand points by utilizing the global industrial network of the Mitsubishi Corporation RtM Group to ensure stable procurement. Then, we will also contribute to the future development of industry and strive for the realization of decarbonization society through elevation of recycled materials and aluminium alloy businesses by capturing the most advanced need of industry.

### Main products/business line

Primary aluminum (P1020 Additionally, high purity goods) / Primary aluminum alloy (A356 6063 Billet, etc)



Primary aluminum



Primary aluminum



Aluminium wheels are a major application



Aluminium cans are a major application



Trading by floor traders on the traditional LME



Mined bauxite

# Precious Metals Division

## Precious Metals Department

The Precious Metals Department, with main bases in Singapore, Tokyo, New York, London, and Shanghai, operates round the clock, procuring precious metal ingots from producers and others based on long-term contracts, for stable supply to customers around the world. It also supports a variety of transaction forms including average-price/long-term fixed price contracts and lease contracts, and provides a wide range of market information drawing on the Mitsubishi Corporation RtM Group and Mitsubishi Corporation global network.

As the Japan base of the Mitsubishi Corporation RtM Group, we do business primarily with customers in markets such as Japan, Southeast Asia, and China. Due to recent increases and greater volatility of market prices, we also provide increasingly-necessary risk management techniques in line with customer needs.

### Main products/business line

Gold, silver, PGM (platinum, palladium, iridium, ruthenium, and rhodium)

Examples of main industrial uses

Gold: Electronic parts and materials, dental materials

Silver: Solar panels, photosensitive materials

PGM: Automobile exhaust gas purification catalyst, electronic parts and materials, catalysts for making chemical products, dental materials

The following are examples of final products using precious metals:



Smartphones



Hard disks



Solar panels

## Hydrogen Materials Department

The development of the hydrogen industry is key to achieving a carbon-neutral society. Hydrogen Materials Department leverages the global network of Mitsubishi Corporation Group across various industries to supply essential components and materials for fuel cells and water electrolyzers, which are core technologies for hydrogen production and use. We are also engaged in various new business developments to build a hydrogen value chain, including laying the foundation for recycling business with partner companies, aiming towards a circular society.

# Battery & Mobility Business Division



## Battery Materials Department

Demand for lithium, nickel, and cobalt, is expected to grow significantly as major raw materials for Lithium-ion Batteries used in electric vehicles and ESS. Battery Materials Department supplies lithium, nickel, and cobalt to our global customers to strengthen global supply chain for battery materials. The department is also working to develop businesses and supply various recycled raw materials in order to build a recycling-oriented supply chain.

## Rare Metals Department

Rare metals and rare earths are the raw materials for permanent magnets indispensable for electric vehicles, SAW filters essential for smartphones, abrasives for semiconductor manufacturing and other components that are crucial for achieving a carbon-neutral society and the further development of digital society. The Rare Metals Department works to provide a stable supply of these rare metals and rare earths to our customers.

# Global Network



## Japan

Head Office	7-2, Marunouchi 2-chome, Chiyoda-ku, Tokyo 100-7027, Japan
Tohoku Branch	6-1, Kokubuncho 3-chome, Aoba-ku, Sendai-shi, Miyagi 980-8571, Japan

## The Overseas Network

